



**COMMISSION  
AGENDA MEMORANDUM**

**Item No.** 11a

**BRIEFING ITEM**

**Date of Meeting** November 10, 2020

**DATE:** October 23, 2020  
**TO:** Stephen P. Metruck, Executive Director  
**FROM:** Dan Thomas, Chief Financial Officer  
Michael Tong, Director, Corporate Budget  
**SUBJECT: Q3 2020 Financial Performance Briefing**

**EXECUTIVE SUMMARY**

The purpose of this presentation is to provide a status report of the Q3 2020 financial performance results.

**BACKGROUND**

The Port's overall operating revenues for Q3 2020 were \$384.3 million, which is \$90.7 million below the revised budget and \$204.2 million lower than the same period last year. Excluding Aeronautical revenues, which are based on cost recovery and revenue sharing formulas, other Airport Non-Aero revenues were \$90.1 million, \$1.8 million or 2.0% below the revised budget and \$115.2 million or 56.1% lower YoY from all business line of businesses.

Non-Airport revenues were \$74.2 million, \$5.0 million or 6.3% below the revised budget and \$35.1 million or 32.1% lower YoY mainly due to lower revenues from Cruise, Conference and Event Centers, and NWSA Distributable Income.

Total operating expenses for first three quarters of 2020 were \$299.8 million, which is \$27.0 million below the revised budget and \$23.2 million lower than 2019. The operating expense variance was largely due to lower outside services, utilities, environmental remediation liability, and travel and other employee expenses.

Net operating income before depreciation was \$84.6 million, which is \$63.3 million below the revised budget and \$181.0 million less than 2019.

Each division will present its results to the Commission. The presentation outline is as follows:

1. Portwide Operating Results
2. Aviation Division Operating Results
3. Maritime Division Operating Results
4. Economic Development Division Operating Results
5. Central Services Operating Results

**COMMISSION AGENDA – Briefing Item No. 11a**

Meeting Date: November 10, 2020

Page 2 of 2

**ATTACHMENTS TO THIS BRIEFING**

- (1) Q3 2020 Financial and Performance Report
- (2) Presentation slides

**PREVIOUS COMMISSION ACTIONS OR BRIEFINGS**

None